The information on this requirement sheet is meant to serve as a guide to students. It does not constitute a contract between the student and the Sport Management program.

**Academic Advisor:** Students will initially receive their advising from the Graduate Assistant in the Sport Management program. When a student applies to a Sport Management major, they will then be assigned a faculty advisor in the major area study. Questions regarding the assignment of advisors can be answered in the Human Performance office, 1400 Highland Center, 507-389-6313.

**Graduation Policies:** To be eligible for graduation, students must complete 120 semester credits and have completed at least 40 semester credits of upper division (300-400 level) classes.

**GPA Policy:** Sport Management majors must earn a minimum grade point average of 2.5 (C) for the total courses taken in the Sport Management major.

**Assessment Policy:** The Sport Management major believes the ongoing assessment of its program makes a vital contribution to the quality of the program and to student learning. Students’ participation is an important and expected part of the assessment process.

**Internships:** Students are required to participate in the sport business industry through internship programs. Internships are available during the junior and senior years. Students interested in internships should interview early with their advisor for enrollment in this program.

**Minors:** Sport Management majors are required to minor in one of the following: Business Law, Accounting, Human Resource Management, Marketing, Economics, International Business, Financial Planning, and Coaching. Other minors are accepted upon advisor’s approval.

*See Back page for additional policies and information.*

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**Policies and Information**

**For further information contact:**

Sports Management Program
Department of Human Performance
1400 Highland Center
Minnesota State University
Mankato, MN 56001
Phone: (507) 389-6313 or 800-627-3529
Fax: (507) 389-5618

A member of the Minnesota State Colleges and Universities Systems

Minnesota State University, Mankato, is an Affirmative Action/Equal Opportunity University. This document is available in alternative format to individuals with disabilities by calling the Human Performance Office at 507-389-6313(V), 800-627-3529

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**Sport Management Requirements 2011-2012**

**Admission Procedure**

1. Students who plan to apply to the Sport Management major need to have Sport Management as their declared major.

2. Students need to fulfill all requirements to be considered for the program. Requirements include:
   - completion of 30 semester credits, minimum Grade Point Average (GPA) of a 2.5 on a 4.0 scale minimum grade of C in all required pre-requisite courses. **Please note: Meeting these minimum requirements does not guarantee admission to the major and in the past admission periods, the pre-sport management GPA of admitted students varied between 2.95 and 4.0.**
   - If you meet all requirements, each applicant must submit a properly completed application with a copy of their transcript for admission by October 1 for the fall semester and March 1 for the spring semester to: Department of Human Performance, 1400 Highland Center, Minnesota State University, Mankato
   - 4. Each student is responsible for reading all instructions on the application carefully and including all the required information at the time the application is submitted or the application will not be given consideration for admission.

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**Sport Management Requirements**

**Required Pre-requisites**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENG 101</td>
<td>4</td>
</tr>
<tr>
<td>PSYC 101</td>
<td>4</td>
</tr>
<tr>
<td>ECON 201-Principles of Macroeconomics</td>
<td>3</td>
</tr>
<tr>
<td>OR ECON 202-Principles of Microeconomics</td>
<td>3</td>
</tr>
</tbody>
</table>

**Required for Major**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>HP 290-Psycho-Social Aspects of Sport</td>
<td>3</td>
</tr>
<tr>
<td>HP 325-Sport Ethics and Professional Development</td>
<td>3</td>
</tr>
<tr>
<td>HP 360-Foundations of Sport Management</td>
<td>3</td>
</tr>
<tr>
<td>HP 435-Planning Sport Facilities</td>
<td>3</td>
</tr>
<tr>
<td>HP 459-Financial Aspects of Sport</td>
<td>3</td>
</tr>
<tr>
<td>HP 462-Sport Administration</td>
<td>3</td>
</tr>
<tr>
<td>HP 465-Legal Aspects of Physical Education and Sport</td>
<td>3</td>
</tr>
<tr>
<td>HP 468-Sport Marketing</td>
<td>3</td>
</tr>
<tr>
<td>CMST 212-Oral Communication for Business and the Professions</td>
<td>3</td>
</tr>
<tr>
<td>SOC 101-Introduction to Sociology</td>
<td>3</td>
</tr>
<tr>
<td>MATH 112-College Algebra</td>
<td>4</td>
</tr>
<tr>
<td>HP 141-Introduction to Sport Management</td>
<td>2</td>
</tr>
<tr>
<td>HP 469-Event Management in Sport</td>
<td>3</td>
</tr>
<tr>
<td>HP 496-Internship</td>
<td>8</td>
</tr>
<tr>
<td>ACCT 217-Survey of Financial and Managerial Accounting</td>
<td>4</td>
</tr>
</tbody>
</table>

**Elective Requirements (choose 6 credits):**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>HP 437-Sport Media, Sponsorship and Sales</td>
<td>3</td>
</tr>
<tr>
<td>HP 463-Seminar in Sport Management</td>
<td>3</td>
</tr>
<tr>
<td>HP 464-Analysis of Sport Data</td>
<td>3</td>
</tr>
<tr>
<td>HP 475-International Sport Management</td>
<td>3</td>
</tr>
<tr>
<td>HP 490-Sport Tourism OR Sport Ecotourism</td>
<td>3</td>
</tr>
</tbody>
</table>

() Prerequisites that have to be met before registering for a class.

*See Back page for additional policies and information.*
A minor in International Business consists of the following 18 credits.
- IBUS 380—Principles of International Business (3)
- IBUS 440—International Legal Environmental of Business (3)
- IBUS 419—International Business Seminar (IBUS 380) (3)
- IBUS 428—International Marketing (MRKT 310, IBUS 380) (3)
- IBUS 448—International Business Management (IBUS 380) (3)
- IBUS 469—International Business Finance (IBUS 380) (3)
- IBUS 485—Export Administration (IBUS 380) (3)
- IBUS 490—International Business Policy (IBUS 428, IBUS 448, IBUS 469) (3)
- IBUS 492—Study Tours (1-3)

Prerequisites that have to be met before registering for a class.

Suggested Minor: International Business

A minor in Accounting consists of the following 21 credits and requires a 2.7 GPA.
- ACCT 217—Survey of Financial and Managerial Accounting (3)
- ACCT 301—Intermediate Financial Accounting II (3)
- ACCT 310—Management Accounting I (3)
- ACCT 330—Managerial Managerial Accounting I (3)

Required Electives (Choose 6 credits):
- ACCT 400—Advanced Financial Accounting (ACCT 301) (3)
- ACCT 410—Business Income Tax (ACCT 200, ACCT 300 & MGMT 305) (3)
- ACCT 411—Individual Income Tax (ACCT 200, ACCT 300 & MGMT 305) (3)
- ACCT 412—Operational Auditing (ACCT 320 or concurrent registration) (3)
- ACCT 421—Assurance Services (ACCT 420) (3)
- ACCT 423—Fraud Examination (ACCT 420) (3)
- ACCT 470—Advanced Topics in Accounting (ACCT 301, ACCT 310, ACCT 410 & ACCT 420) (3)
- ACCT 477—International Accounting (ACCT 210) (3)

Prerequisites that have to be met before registering for a class.

Suggested Minor: Accounting

A minor in Human Resource Management consists of the following 18 credits and requires a 2.7 GPA.
- MGMT 480—Human Resource Management (3)
- MGMT 440—Human Resource Management (3)
- MGMT 441—Staffing (MGMT 440) (3)
- MGMT 442—Compensation Management (MGMT 440) (3)
- MGMT 445—Training and Development (MGMT 440) (3)
- MGMT 480—Human Behavior in Organizations (MGMT 330) (3)

Prerequisites that have to be met before registering for a class.

Suggested Minor: Human Resource Management

A minor in Marketing consists of the following 18 credits and requires a 2.7 GPA.
- MRKT 100—Global Business Concepts (3)
- MRKT 310—Principles of Marketing (3)
- MRKT 316—Consumer Behavior (MRKT 310) (3)

Required Electives (Choose 9 credits):
- MRKT 317—Product and Pricing Strategy (MRKT 310) (3)
- MRKT 318—Promotional Strategy (MRKT 310, MRKT 316) (3)
- MRKT 324—Marketing Research & Analysis (MRKT 310, ECON 207) (3)
- MRKT 339—Distribution Strategy (MRKT 310) (3)
- MRKT 412—Professional Selling (MRKT 310) (3)
- MRKT 413—Industrial Marketing (MRKT 310) (3)
- MRKT 415—Retailing Management (MRKT 310, MRKT 316) (3)
- MRKT 416—Internet Marketing (MRKT 310) (3)
- MRKT 420—Sales Management (MRKT 310) (3)
- MRKT 428—International Marketing (MRKT 310 and IBUS 380) (3)
- MRKT 492—Study Tour (1-3)

Prerequisites that have to be met before registering for a class.

Suggested Minor: Marketing

A minor in Coaching consists of the following 19 credits and a 2.0 GPA.
- HP 301—Swimming Theory (1)
- HP 302—Wrestling Theory (1)
- HP 303—Volleyball Theory (1)
- HP 304—Track & Field Theory (1)
- HP 305—Baseball Theory (1)
- HP 306—Football Theory (1)
- HP 308—Hockey Coaching Theory (1)
- HP 309—Basketball Coaching Theory (1)
- HP 310—Softball Theory (1)
- HP 311—Cross Country Theory (1)
- HP 316—Tennis Theory (1)
- HP 317—Golf Coaching Theory (1)
- HP 318—Soccer Theory (1)

Prerequisites that have to be met before registering for a class.

Suggested Minor: Coaching

A minor in Financial Planning consists of the following credits.
- FINA 100—Personal Financial Management (3) OR
- FINA 362—Personal Finance (3)
- FINA 459—Personal Financial Planning (3)
- FINA 467—Insurance and Risk Management (3)

Required Electives (Choose 9 credits):
- FINA 458—Estate Planning (FINA 100 or FINA 362) (3)
- FINA 460—Investments (FINA 362) (3)
- FINA 463—Security Analysis (MGMT 305, FINA 362 and FINA 460) (3)

Prerequisites that have to be met before registering for a class.

Suggested Minor: Financial Planning

Continued on next column

Suggested Minor: Financial Planning (Cont.)
- FINA 464—Financial Institutions and Markets (FINA 362) (3)
- FINA 466—Employee Benefit Planning (FINA 100 or FINA 362) (3)
- FINA 467—Personal Insurance (FINA 467) (3)
- FINA 477—Real Estate (FINA 100 or FINA 362) (3)
- FINA 478—Real Estate Investments (FINA 362) (3)
- FINA 497—Internship (Need Instructor’s permission) (1-9)
- ACCT 411—Individual Income Tax (3)
- MRKT 412—Professional Selling (3)

Prerequisites that have to be met before registering for a class.

Suggested Minor: Financial Planning (Cont.)

Continued on next column

Other minors are accepted upon Sport Management advisor’s approval.